

Fig. 1

Period of work	
Start date	<input type="text" value="15 Nov"/> <input checked="" type="checkbox"/>
End date	<input type="text" value="16 Nov"/> <input checked="" type="checkbox"/> <input type="checkbox"/>
If this is not a solid period of work days please specify days to be worked per week:	
Mon	<input type="radio"/>
Tues	<input type="radio"/>
Wed	<input type="radio"/>
Thur	<input type="radio"/>
Fri	<input type="radio"/>
Sat	<input type="radio"/>
Sun	<input type="radio"/>
<hr/>	
Daily work times	
Start	<input type="text" value="14:30"/> <input checked="" type="checkbox"/>
End	<input type="text" value="17:30"/> <input checked="" type="checkbox"/>
<hr/>	
Postcode of place of work <input type="text" value="M1"/> <input checked="" type="checkbox"/>	
<input type="button" value="CANCEL"/>	<input type="button" value="SUBMIT"/>

Fig. 2

There are 15 sellers available for your specific booking

Ron Lanz
\$19.38

Sec. from
ABC agency
\$19.45

Ally Wilmot
\$19.48

Sam Small
\$19.56

Mary
Howard
\$20.43.

June James
\$20.45

Jane Harris
\$21.07

Ket Chan
\$21.56

Fiona Foo
\$22.00

Sec. from
XYZ agency
\$22.08

Julie Good
\$22.10

Lesley Vine
\$22.10

Hazel Dean
\$22.89

Sue Potter
\$27.90

Anne Scully
\$35.98

Click on any seller(s) to make your
selection. Then press submit.

SUBMIT

Fig. 3

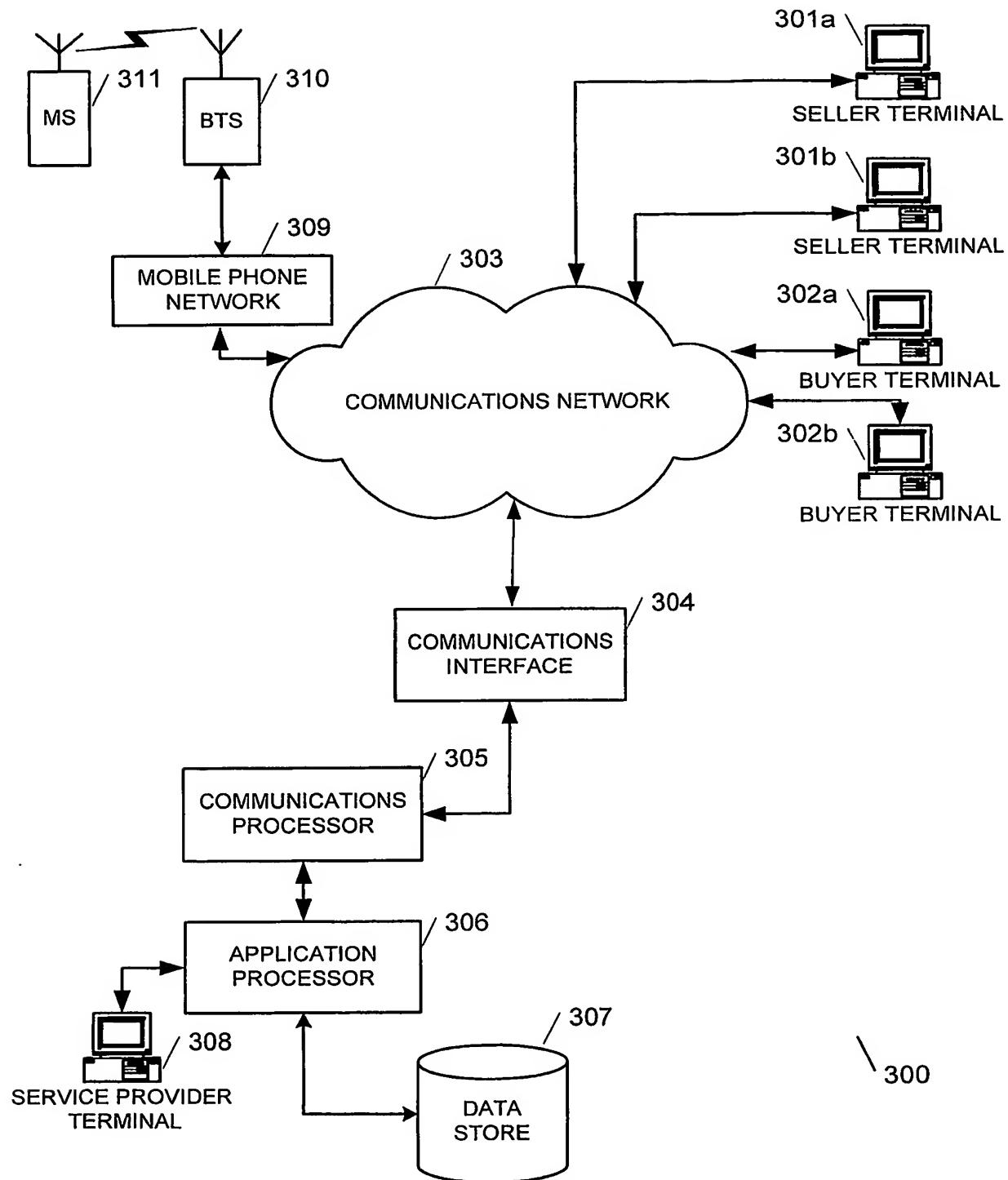


Fig 4.

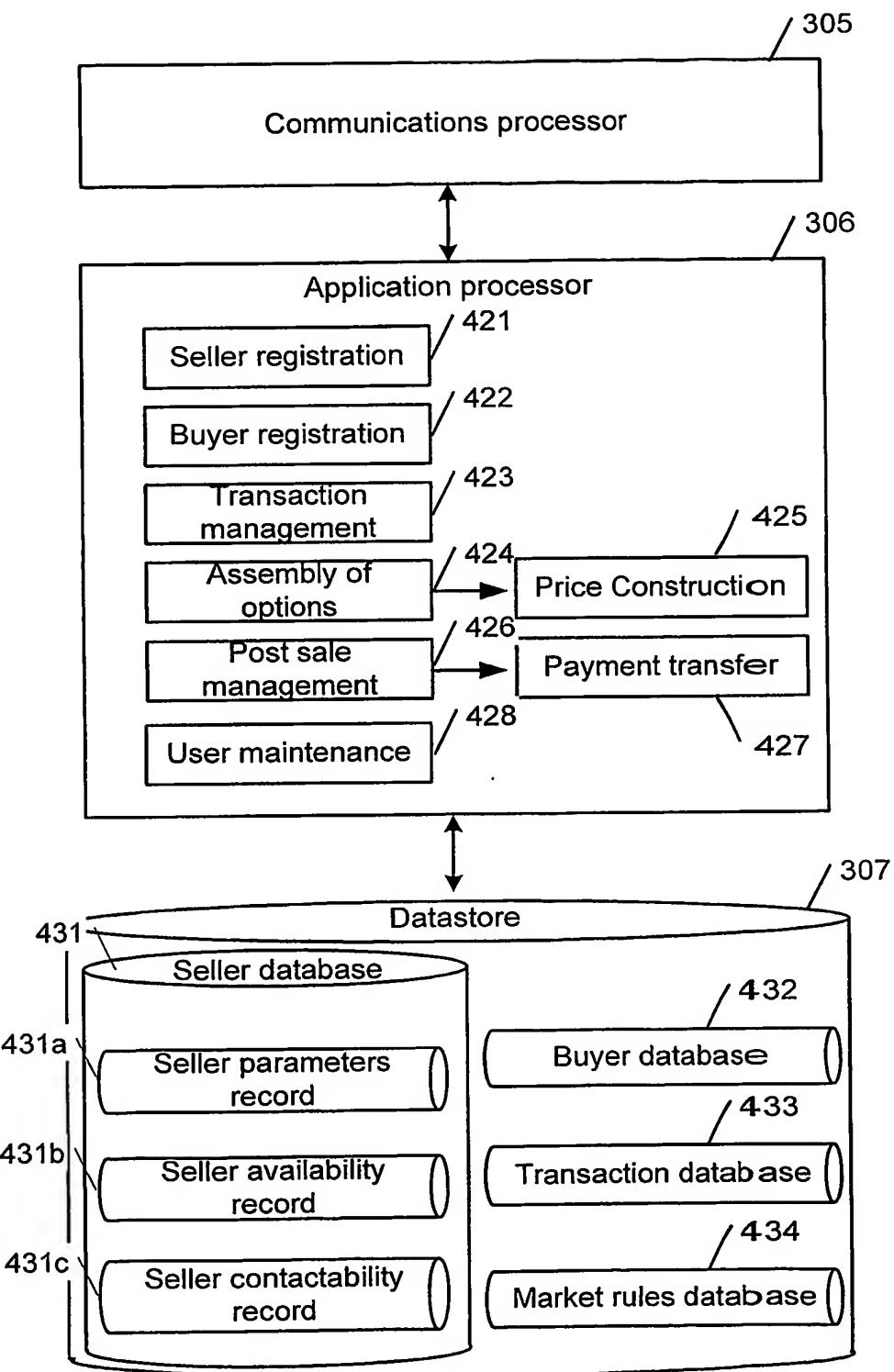


Fig 5a.

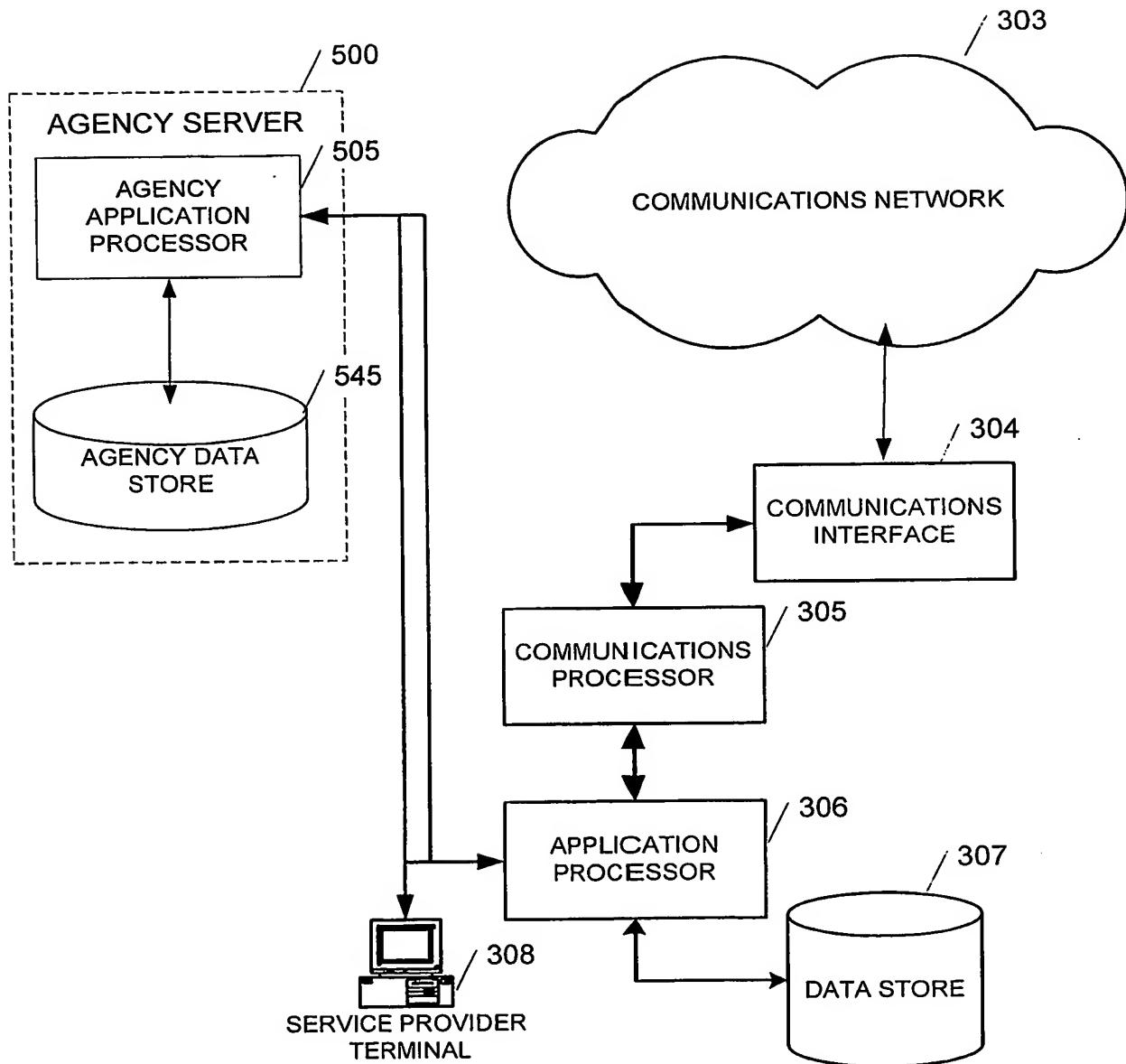


Fig 5b.

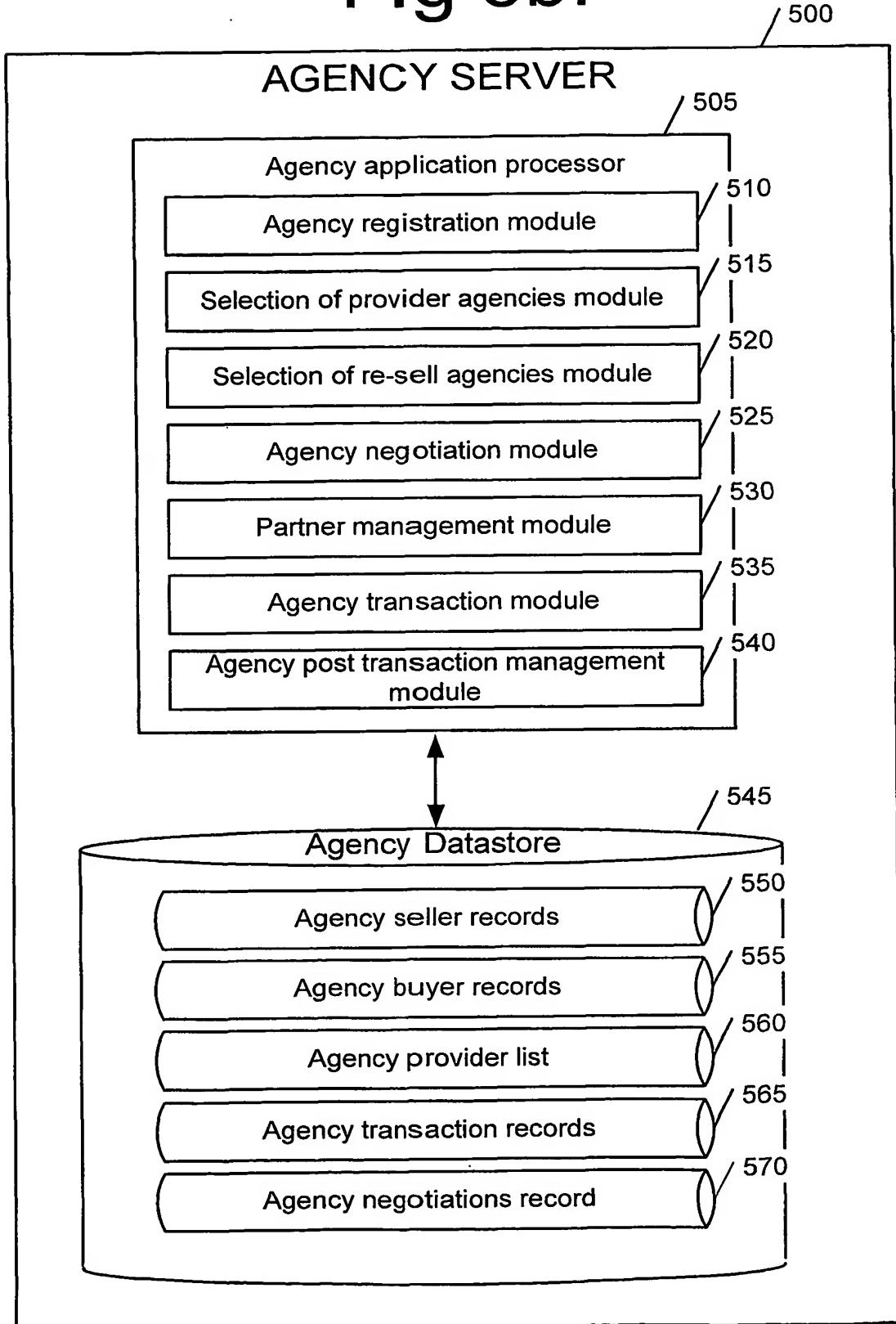


Fig 6a.

/ 545

600	UNIQUE IDENTIFIER CODE
	AGENCY NAME
	AGENCY ADDRESS / CONTACT DETAILS
	ADMINISTRATOR NAME
	ADMINISTRATOR PASSWORD
	DEFAULT MARK-UP ON PURCHASES
	AGENCY STATUS
605	AGENCY URL / COMMUNICATIONS PORTAL
	BRANDING COLOR 1
	BRANDING COLOR 2
	BRANDING COLOR 3
610	AGENCY LOGO
	MARK-UP ON AGENCY'S TRANSACTIONS BY SYSTEM
	OPERATOR
615	PAYMENT COLLECTION DETAILS
	BRANCH NAME
	BRANCH ADDRESS
620	BRANCH ADMINISTRATOR
	STAFF NAME
	STAFF PASSWORD
625	STAFF STATUS
630	WILL AUTO ACCEPT RE-SELLING OF SELLERS AT: (PERCENTAGE OR FIXED RATE)
	WILL AUTO ACCEPT PROVIDER AGENCIES AT: (PERCENTAGE OR FIXED RATE)

Fig 6b.

UNIQUE IDENTIFIER CODE
STAFF MEMBER WHO REGISTERED THIS SELLER
SUPERVISING STAFF MEMBER

Fig 6c.

UNIQUE IDENTIFIER CODE
STAFF MEMBER WHO REGISTERED THIS BUYER
SUPERVISING STAFF MEMBER
AGENCY MARK-UP ON EACH PURCHASE BY THIS BUYER

Select provider agencies

725 \ Selections made on this screen will be added to default agency provider list
 700 \ Display potential partners up to 3 miles from my base

AGENCY NAME	DISTANCE FROM YOUR POSTALCODE	WILL AUTO-ACCEPT ON MARK-UP PER UNIT SOLD OF:	ACCEPT	MAKE OFFER
- Non agency sellers -	-	-	ACCEPT	MAKE OFFER
Brown's Supply Co.	0.7	12%	ACCEPT	MAKE OFFER
Ogilvy & Smith	1.5	No auto-accept	ACCEPT	MAKE OFFER
Curry's Agency	1.6	\$1.39	ACCEPT	MAKE OFFER
Jones Co.	1.8	12.3%	ACCEPT	MAKE OFFER
Sykes Agency	2.3	\$1.46	ACCEPT	MAKE OFFER

705 \ Accept all partners displayed with a mark-up below 12 % or \$1.30 ACCEPT NOW
 710 \ In future, accept all agencies with mark-up below 12 % or \$1.30 START ACCEPTING
 715 \ LIST MY WILLINGNESS TO RECEIVE OFFERS FROM POTENTIAL PROVIDERS

Fig 8.

Proposal to act as a provider agency

FROM:	TO:
Lucy Cheung Manager Agency A 41 High Street Anytown	Mike Smith Branch Manager Browns Supply Co. 23 Station Avenue Anytown

815 There is currently no agreement between these two agencies

820 PROPOSAL: I will re-sell your sellers to my buyers with a
mark-up to you on each seller's price of: 10.5 %

820 This arrangement will apply to my default list.

SEND

Response from receiving agency:

ACCEPT

DECLINE

RESPOND

800

805

810

If there is no reply before 28th
April this offer will lapse.

Potential partner dialogues

/ 905 / 910

AGENCY NAME	POTENTIAL RELATIONSHIP WITH YOU	IALOGUE INITIATED BY	AWAITING RESPONSE FROM	OFFER DUE TO LAPSE ON
Cox Agency	Provider	You	You	24 April
Lloyd's Trading Co.	Re-seller	You	Them	18 April
Jones Agency	Re-seller	Them	You	21 April
Jones Agency	Provider	Them	Them	15 April
Monks & Co.	Re-seller	You	You	18 April

ACCESS COMPLETED DIALOGUES

/
900

Manage provider agencies

This list applies to : all agency sales

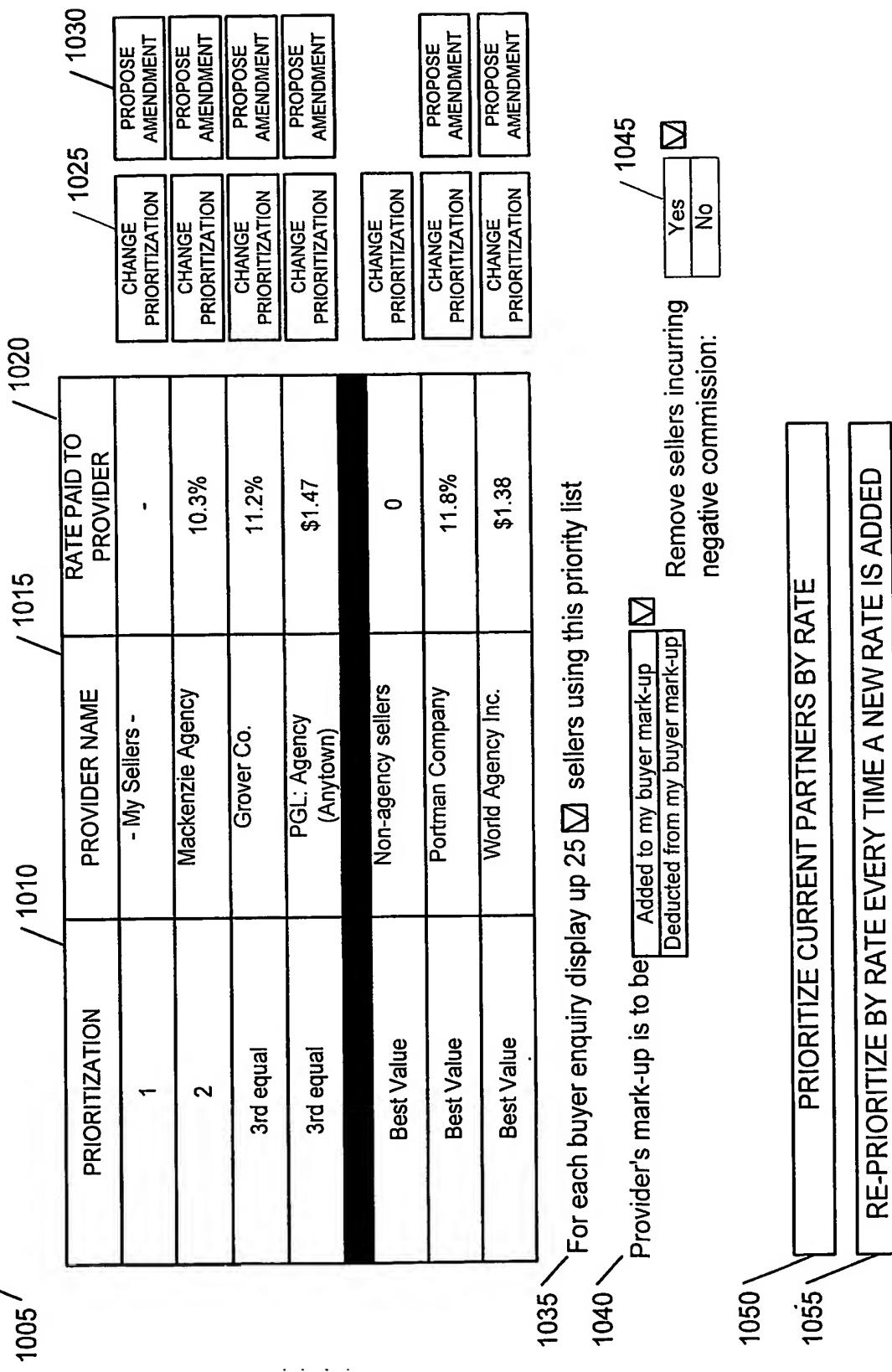


Fig 10b.

Provider selected: Mackenzie Agency

Existing prioritisation: 2

1070 Move

UP
DOWN

 1 place

OR:

1075

1080

Fig 11a.

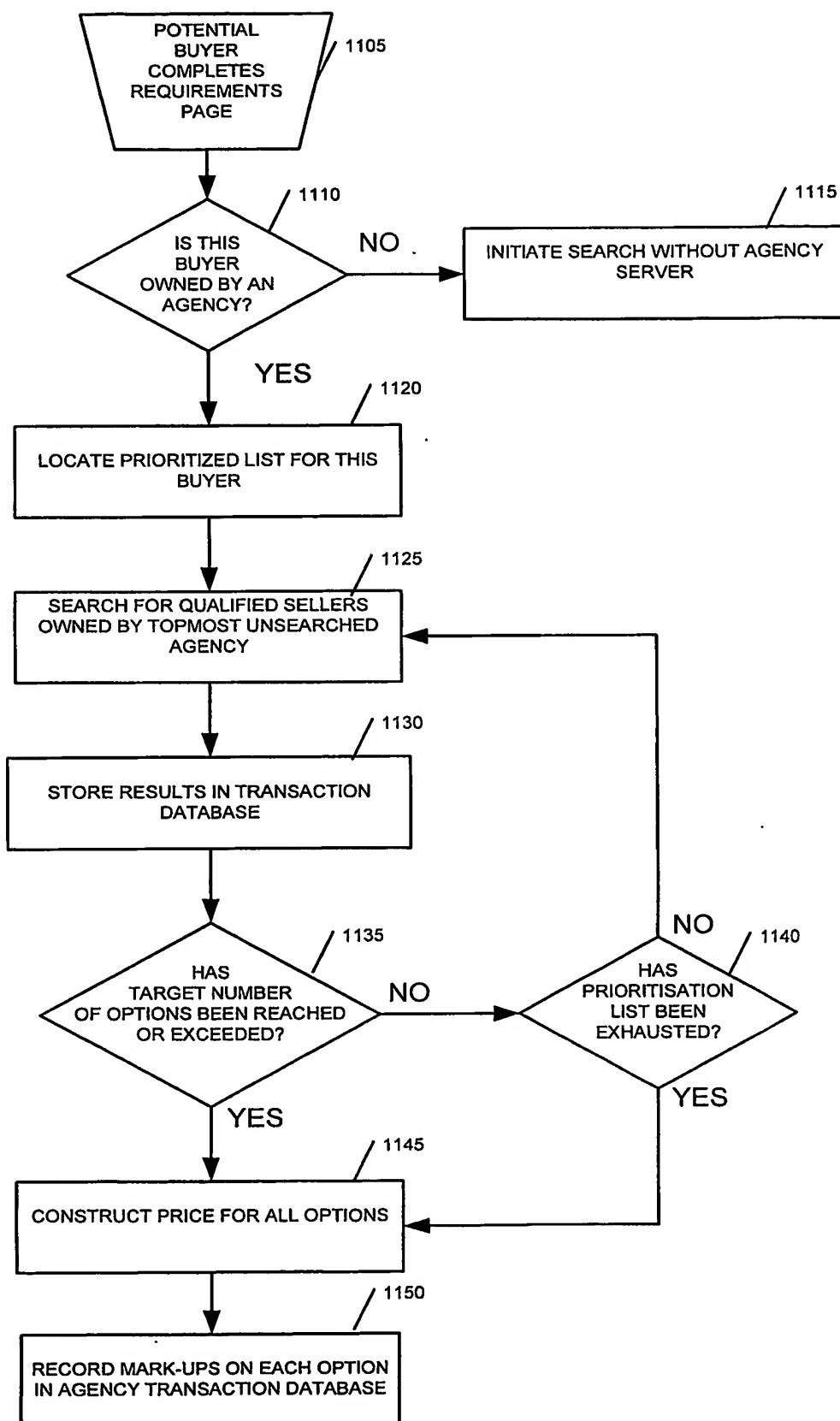


Fig 11b.

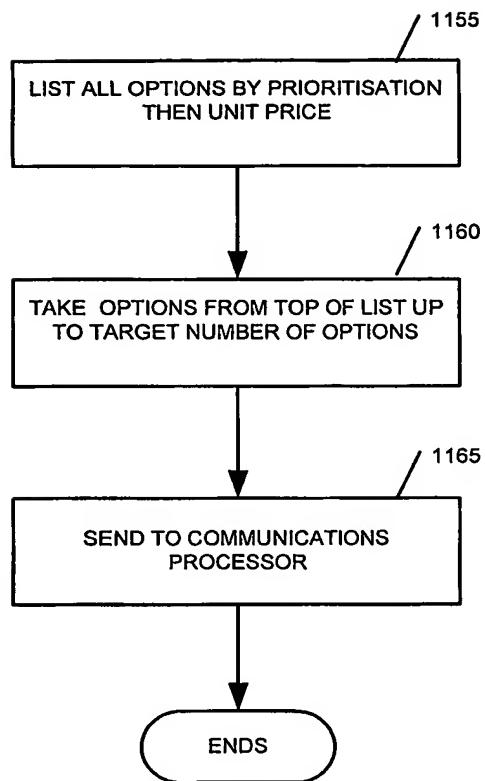


Fig 12.

UNIQUE IDENTIFYING CODE FOR THIS TRANSACTION	PROVIDER AGENCY NAME	PROVIDER AGENCY COMMISSION AMOUNT PER UNIT SOLD	SELLING AGENCY NAME	SELLING AGENCY COMMISSION AMOUNT PER UNIT SOLD
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Fig 13.

AGENCY OWNING THIS SELLER	PRIORITIZATION OF THAT AGENCY	TOTAL UNIT COST TO BUYER OF THIS SELLER	UNIQUE IDENTIFIER OF SELLER	ORDER OF RESULTS TABLE
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Fig 14.

Select re-seller agencies

1430 \

Selections made on this screen will be added to default agency provider list

Display potential partners up to 3 miles from my base

RE-SELLER	DISTANCE FROM MY POSTALCODE	WILL RE-SELL MY SELLERS WITH PAYMENT TO ME OF:
Non-agency market	-	Your default rate
Premier Services	0.8	No auto-accept
Firstserve	1.2	11.8%
Telford Agency	1.6	\$1.25
City Agency	1.7	\$1.39
Hill & Sons	1.7	No auto-accept
Select Co.	2.2	12.2%

Manage re-selling partners

1505 \
 This list applies to: agency master list

NAME OF AGENCY	RATE PAID ON MY SELLERS	NO. OF PROVIDING AGENCIES	PRIORITIZED AGENCIES	AUTO ACCEPTING NEW PARTNERS?	PRIORITIZATION IN THEIR TABLE	MY PRIORITY
Wilmott Agency	13%	12	None	Yes	None	/ 1540
Heath & Co.	12.6%	35	15	Yes	None	/ 1545
Hewden Agency	\$1.34	6	6	No	3	/ 1545
- NON AGENCY SELLERS -	Agency default rate	438	0	-	-	
Clinton Agency	\$1.31	43	10	Yes	None	
Lombard Inc.	13.1%	33	33	No	Joint 10 (2 others)	/ 1550